Acumen

Product Disclosure Statement

Effective 1 April 2019

Your guide to your super

rest.com.au/acumen

1300 305 779 Monday to Friday 8am – 6pm AEST
1. About Acumen

Rest has been helping Australians build their retirement savings since 1988. Today, with around 2 million members and more than $51 billion in funds under management*, we are one of Australia's largest super funds. Acumen is the division of Rest designed for employers who want to tailor their superannuation offering for employees. Acumen offers a range of investment options for members to choose from. Acumen does not have a MySuper product.

Super solutions as your life changes
Your superannuation needs change as your life situation changes. So whether you’ve just started your first job, are changing jobs or are more established in your career, Rest offers a range of products that can help.

And when you’re ready to retire, our award-winning Rest Pension can help you enjoy life after work.

A PDS is available at rest.com.au/pds for each of our products. You should consider the PDS before making any decision in relation to a product.

For further information about the awards won by Rest, please go to rest.com.au.

Disclosure information
The following information is available on our website at rest.com.au/governance

- the product dashboard for the MySuper product offered by Rest
- trustee and executive remuneration.

2. How super works

About super
Superannuation is money you save throughout your working life for your retirement, and is partly compulsory. Understanding your super early will give you greater control and the confidence to make the best financial choices for you.

You’re already saving for your retirement thanks to the compulsory Superannuation Guarantee (SG) your employer is required to contribute into your super account.

You can learn more about how super works at rest.com.au/understanding-super

Choosing your fund
Most people can choose which super fund they’d like their SG contributions paid into. Sometimes your conditions of employment will decide which fund. If you don’t have a choice, or you don’t tell your employer which fund you’d like your super to go into, it will be paid into a ‘default fund’.

* As at 31 December 2018
Making contributions
Super is a tax-effective way to save for your future thanks to tax concessions and savings provided by the government.
There are different types of contributions you can make to your super, like employer contributions and voluntary contributions. You can even get the government to pitch in with a co-contribution, if you’re eligible.
You can boost your super even further by:
- asking your employer to deduct extra money from your before-tax salary. This is called ‘salary sacrifice’ and may reduce the amount of tax you pay.
- putting money you have saved outside super into your Acumen account. You may be eligible for a government co-contribution if you do this.
There are limits on how much you can accumulate in super, and how much you can contribute each year. There are also rules and limits about when you can take money out of your super, like when you reach a certain age or can’t work due to permanent disablement, and how much you can withdraw. Go to rest.com.au/facts to learn more.

To make an after-tax contribution, simply complete the ‘Voluntary contribution’ form at rest.com.au/forms and return it to us.

Consolidate your super
You might be able to help your retirement savings grow by transferring super you have in other funds into your Acumen account, and save on paying multiple fees.
You can find your other super accounts and transfer them into Rest at supermatch.rest.com.au
Before combining your super you should check how it might affect your insurance in your other funds and if they have any exit fees. If you have any questions we recommend you have a chat with a financial adviser.

Accessing your super
You can access your super when you reach certain conditions such as reaching your preservation age (60 if you were born after 1 July 1964) or you can’t work due to permanent disablement.

Temporary residents
If you depart Australia and don’t claim your super, we will transfer your super to the Australian Taxation Office (ATO) six months from the date your visa expired or you left Australia (whichever occurs later).
You can claim your super directly from the ATO. Under relief from the Australian Securities and Investments Commission (ASIC) we are not required to send you an exit statement when we transfer your super to the ATO.

Transferring low balances to ATO
From 1 July 2019, if your balance is under $6,000 on 30 June or 31 December and you do not have insurance, your account balance will be transferred to the Australian Taxation Office (ATO) if there’s no activity on your account, such as making a contribution or switching investment options over the past 16 months.

3. Benefits of investing with Acumen

Competitive long-term returns
Rest is focused on delivering competitive returns over the long term to help build members’ retirement savings.
Our Core Strategy investment option is among the top performers when compared to similar options of other super funds surveyed over 10 years*.

Competitive fees
As Acumen is a part of Rest we are able to benefit from Rest’s size and profit to members approach which enables us to provide you with great value for money. Our fees are competitive, ensuring more of your super savings stay with you – where they belong.

Different ways to contribute
Acumen allows you to choose how you want to contribute to your super and offers convenient contribution methods, such as BPAY*, salary sacrifice and payroll deductions.

Range of investment options
Acumen offers a range of easy to understand investment options, including low-cost indexed, diversified and single-sector options so you can choose how your super is invested. As Acumen is a choice product, you must choose an investment option. There is no default investment option in Acumen.

One provider for life
If you leave your Acumen employer, you’ll automatically be transferred to Rest Corporate’s Retained Category after 30 days (unless your Member Guide states otherwise).
This may result in a change to your fees and insurance cover, however we will let you know this beforehand.
If you’d prefer not to transfer to Rest Corporate, just contact us within the 30 day period.

Benefit of scale
Acumen is part of one of Australia’s largest super funds. Our scale delivers more investment opportunities and helps deliver competitive returns in the long-term.

Insurance cover
You may receive automatic insurance cover if your employer has elected to provide insurance and you meet the terms and conditions of the insurance contract with the insurer.

Online access to your account
In MemberAccess you can see your account balance and annual statements, update your details, switch investment options, make a non-binding beneficiary nomination, transfer your super from other funds and manage your communication preferences. It’s easy to register for MemberAccess - just go to rest.com.au

Advice with no extra costs
The right advice* can help you feel more confident about your future. And help with your simple super questions doesn’t cost you anything extra.
For more information visit rest.com.au/advice or call us on 1300 305 779.

We’re here to help
If you’d like more information about the benefits of investing with Acumen, visit rest.com.au/acumen or call Rest Customer Service on 1300 305 779.

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* SuperRatings Fund Crediting Survey – SR 50 Balanced (60-76) Index, January 2019. Ratings, awards or investment returns are only one factor that you should consider when deciding how to invest your super. Past performance is not an indicator of future performance.
* Registered to BPAY Pty Ltd ABN 69 079 137 518
* Rest financial advice is provided by Rest Advisers as authorised representatives of Link Advice Pty Ltd ABN 36 105 811 836, AFSL 258145.
4. Risks of super

Acumen is designed to help you save for your retirement. Like all investments, there are investment risks. Super funds generally invest in a range of asset classes - for example, cash, bonds, property and shares - that have different levels of risk. The likely investment return, and the risk of a negative return, is different for each investment option depending on the underlying mix of assets in that option. Assets with the highest potential return over the long-term (such as shares), may also carry the highest level of short-term risk. Acumen offers a number of different investment options with different levels of risk. Different strategies may carry different levels of risk, depending on the assets that make up the strategy.

When considering your investment in super, it is important to understand that:

- the value of investment options can go up and down
- future returns may differ from past returns
- returns are not guaranteed, will vary, and you may lose some of your money
- superannuation, social security and tax laws may change in the future
- the amount of your future super savings (including contributions and returns) may not be enough to adequately provide for your retirement.

The appropriate level of risk for you will vary depending on a range of factors including your age, investment time frame, where your other assets are invested and how comfortable you are with the possibility of a negative return in some years.

Other significant investment risks include:

- market risk – investment returns may be affected by economic conditions, government regulations, market sentiment, international events and other factors
- company specific risk – an investment in a specific company may be affected by changes to the company such as loss of a big customer, changes in management and other internal and external factors
- currency risk – investments in international assets may be negatively affected by currency fluctuations
- interest rate risk – changes in interest rates in Australia and overseas can have a direct or indirect impact upon the value and return of all types of assets
- liquidity risk – from time to time some investments may not be easily converted to cash due to abnormal or difficult market conditions.

5. How we invest your money

Acumen offers a range of investment options to suit our members’ different needs and financial objectives. Each option has a different level of risk and potential return. For example, the Core Strategy is designed for members looking for a balance between risk and return, with a wide asset allocation range.

You can choose one or a combination of different options to create your portfolio. As Acumen is a choice product, you must choose an investment option. There is no default investment option in Acumen.

You should read the important information about the risks of super before making a decision. Go to the ‘Investment Guide’ at rest.com.au/pds The material relating to the risks of super may change between the time when you read this Statement and the day when you acquire the product.

You must consider the likely investment return, risk and your investment time frame when choosing an investment option.
You can switch investment options online in MemberAccess, or by completing an ‘Application to make an investment choice’ form and returning it to Rest.

Investment details for Core Strategy

| Aim | Achieve a balance of risk and return by investing in both growth assets and defensive assets |
| Investment return objective¹ | CPI + 3% pa over the long-term (rolling 10 year periods) |
| Asset allocation² | 24% defensive, 76% growth |
| | A mix of shares and bonds, property, infrastructure, alternative assets and cash |
| | ![Asset allocation chart] |
| Minimum suggested timeframe | 10+ years |
| Standard Risk Measure³ | Estimated 3 to less than 4 negative annual returns over any 20 year period |
| Risk band and level¹ | Risk band 5, Medium to High |
| What this option has returned⁴ | (Past performance is not an indication of future performance) |
| Yearly return | |
| 2014 | 13.29% |
| 2015 | 9.47% |
| 2016 | 1.82% |
| 2017 | 11.07% |
| 2018 | 8.76% |
| Five year annualised return | 8.81% |
| Ten year annualised return | 7.44% |

The Core Strategy investment option is designed for members looking for a balance between risk and return, with a wide asset allocation range. The Core Strategy has an exposure to the Australian shares asset class which may include companies listed in Australia but are based overseas. In addition, up to 10% of this asset class may be invested in stocks listed on the New Zealand Stock Exchange.

1 This is what we use to determine asset allocation. It is also used to measure if the investment objective is met. It is not a guaranteed rate of return. Rest does not use the Return Target (shown in the Product Dashboard) to set the investment return objective.

2 The asset allocation will vary year to year within the ranges shown in brackets. This also means the allocation to defensive assets and growth assets will vary from time to time. We reserve the right to vary the asset allocations, including the benchmarks and ranges, of all or any of the investment options, introduce new options or close existing options without prior notice (where permitted by law).

3 More information about risk band and level and Standard Risk Measure can be found in the ‘Investment Guide’ available at rest.com.au/pds

4 Returns are quoted at 30 June each year after fees not directly charged to your account and taxes have been deducted. The returns stated are correct as at 30 June 2018.
6. Fees and costs

**Consumer Advisory Warning**

**DID YOU KNOW?**

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return or if you leave Rest, by up to 20% over a 30-year period (for example, reduce it from $100,000 to $80,000). You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You or your employer, as applicable, may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

**TO FIND OUT MORE**

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investment Commission (ASIC) website (moneysmart.gov.au) has a superannuation fee calculator to help you check out different fee options.

The calculator on the ASIC website at moneysmart.gov.au can be used to calculate the effect of fees and costs on your super account balance.

**Fees and costs**

This section provides information about the main fees and costs for an Acumen member wholly invested in the Core Strategy which are deducted directly from your account or from investment returns. The investment fees for our other investment options are different. Similar information is included in other Product Disclosure Statements so you can compare Acumen's fees and costs with those for other funds or products. The following table shows a range of fees and costs – which vary depending on your sub-plan.

From 1 July 2019, if your account balance is less than $6,000 at the end of the financial year, or if you leave Rest, the total combined amount of administration fees, investment fees and indirect costs charged to you is capped at 3% of your account balance for the year (or the period until you left). Any amount charged above the cap will be refunded.

<table>
<thead>
<tr>
<th>Acumen</th>
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</thead>
<tbody>
<tr>
<td><strong>Type of fee or cost</strong></td>
<td><strong>Amount</strong></td>
<td><strong>How and when paid</strong></td>
</tr>
<tr>
<td>Investment fee</td>
<td>Estimated to be 0.67% pa for the 12 months to 30 June 2018, including estimated performance related fees of 0.13% pa</td>
<td>Accrued and reflected in an option's unit price and deducted from the income or assets underlying the investment option. The fee is not deducted directly from your account</td>
</tr>
<tr>
<td>Administration fee</td>
<td>Between 0.0% and 0.65% pa ($0 to $325) plus between $0.00 and $1.60 per week ($0 to $83.20 pa)</td>
<td>Deducted from your account at the end of each month</td>
</tr>
<tr>
<td>Buy/sell spread</td>
<td>Buy spread: 0.07% (subject to change, refer to rest.com.au for current spread) Sell spread – 0.00%</td>
<td>Included in the unit price for each option when we issue units to you upon receipt of a contribution or rollover for you, or you switch your investment option</td>
</tr>
<tr>
<td>Switching fee</td>
<td>Nil</td>
<td>Not applicable. However a buy spread applies when investing in an investment option</td>
</tr>
<tr>
<td>Exit fee</td>
<td>Nil for the first withdrawal (regardless if full or partial) then $25 per withdrawal thereafter</td>
<td>Deducted when the transaction is processed</td>
</tr>
<tr>
<td>Advice fees relating to all members investing in a particular product or investment option</td>
<td>Nil</td>
<td>Not applicable</td>
</tr>
<tr>
<td>Other fees and costs</td>
<td>Contribution splitting fee of $60 per split</td>
<td>Deducted from your account at the time the contribution split is made</td>
</tr>
<tr>
<td></td>
<td>Family law split fee of $50 per split</td>
<td>Split between your account and your spouse's account when the split is made</td>
</tr>
<tr>
<td></td>
<td>Personal advice fees, if you agree a fee with your adviser</td>
<td>As agreed with your adviser</td>
</tr>
<tr>
<td></td>
<td>Insurance fees, if you have insurance cover in Acumen</td>
<td>Please see section 8 ‘Insurance in your super’</td>
</tr>
<tr>
<td>Indirect cost ratio</td>
<td>Estimated to be 0.09% pa for the 12 months to 30 June 2018</td>
<td>Accrued and reflected in an option's unit price and deducted from the assets underlying the investment option. This amount is not deducted directly from your account</td>
</tr>
</tbody>
</table>

1 For information regarding the definitions of the fees and costs incorporated in the table above, please refer to the ‘Fees and other costs’ section of the Acumen Member Guide or the ‘Additional information on fees and costs (Acumen)’ at rest.com.au/pds. Past costs are not a reliable indicator of future costs.
**Fees changes**

All fees and charges are current and may be revised or adjusted by Rest from time to time. We may also introduce new fees. Where there is material or significant increase in fees or charges, we will give you at least 30 days prior notice, as required by law. This excludes investment fees which the Trustee reviews regularly.

**Example of annual fees and costs**

This table gives an example of how fees and costs for this superannuation product can affect your superannuation investment over a one year period. You should use this table to compare this superannuation product with other superannuation products.

<table>
<thead>
<tr>
<th>Example – Core Strategy</th>
<th>Balance of $50,000</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Investment fees</strong></td>
<td>0.67% pa including a performance related fee of 0.13%</td>
</tr>
<tr>
<td><strong>PLUS</strong> Administration fees</td>
<td>Between 0.0% and 0.65% pa ($0 to $325) plus between $0.00 and $1.60 per week ($0 to $83.20 pa)</td>
</tr>
<tr>
<td><strong>PLUS</strong> Indirect costs for the Core Strategy investment option</td>
<td>0.09%</td>
</tr>
<tr>
<td><strong>EQUALS</strong> Cost of product</td>
<td>If your balance was $50,000, then for that year you will be charged fees of between $380 to $788.20 for the superannuation product</td>
</tr>
</tbody>
</table>

Note – Additional fees may apply. **And**, if you leave the superannuation entity, you may also be charged an exit fee of nil for the first withdrawal (regardless if full or partial) then $25 per withdrawal thereafter (does not apply from 1 July 2019), and a buy/sell spread which also applies whenever you make a contribution, exit, rollover or investment switch. The buy/sell spread for exiting is 0%.

**Financial advice fees**

Rest Advice is all about helping you make good decisions with your super and money, so we don’t charge you any extra for simple super questions.

If you need more complex advice from a Rest Adviser, you’ll be charged a fee which you may be able to pay for out of your super. We’ll always talk to you about this fee first, and we’ll set out the details and amount in a Statement of Advice we’ll provide to you.

You should read the important information about fees and costs before making a decision. Go to the ‘Acumen Member Guide’ available in MemberAccess at rest.com.au or the ‘Additional information on fees and costs (Acumen)’ available at rest.com.au/pds. The material relating to fees and costs may change between the time when you read this Statement and the day when you acquire the product.

**7. How super is taxed**

There are a number of ways super is taxed. As the tax treatment of super is complex and may change from time to time, we recommend that you seek advice from a financial adviser, your accountant or tax agent.

The following tax rules apply except if you exceed the before or after-tax contribution caps. **If you exceed the contribution caps for super you will pay extra tax.**

- Rest will pay the tax applying to your account directly to the ATO.
- Contributions into your super that are made from your before-tax salary are taxed at 15%.
- Contributions into your super made from your after-tax money are not taxed in the fund.
- Investment earnings are taxed at a maximum rate of 15%.
- Withdrawals from your account may be taxed if you are aged less than 60. Once you turn 60, you can withdraw your super tax free.

For information about how tax applies to super contributions, investment earnings and withdrawals go to rest.com.au/facts.

You should provide us with your Tax File Number (TFN), otherwise a higher tax rate will apply to your contributions and may have an impact when you access your benefit.

Without your TFN, we will also:

- be unable to accept any personal contributions to your account
- have more difficulty tracing different super amounts in your name via the Australian Taxation Office (ATO) search facility (this could assist in ensuring you receive all your super benefits when you retire).
8. Insurance in your super

When you join Acumen, your employer may have elected to have insurance cover automatically provided to you. The type and level of cover depends on what your employer has organised for you. The amount of automatic cover (if any) and the formula used to calculate this cover and premiums can be found in MemberAccess. To log into MemberAccess visit rest.com.au and follow the prompts. Insurance premiums are deducted from your Acumen account for this cover.

Generally, the types of cover available to Acumen members are:

- Death Only or Death and Total and Permanent Disablement (TPD) cover, and/or
- Income Protection cover.

If your proposed cover exceeds the automatic acceptance level for your sub-plan, you join outside eligibility requirements, or you wish to apply for voluntary cover, you will be required to provide evidence of your health satisfactory to the insurer.

The insurance premium for your cover depends on the amount of cover offered by your employer, any additional cover you request, your age, gender, occupation and, in the case of Income Protection cover, your salary, the waiting period and benefit period under your sub-plan. The range of annual premiums that may be deducted from your account is included in your sub-plan’s Member Guide and will vary based on the details listed above. An indicative range is between $0.15 to $25.33 per $1,000 of cover. Your employer may cover this cost.

Your Member Guide also includes the insurance cover available, level of cover, the maximum level of cover you can hold, when your cover ceases and the ability to change and/or cancel your cover, which varies between sub-plans.

Please note that unless you decline your insurance cover or it is cancelled, insurance premiums will be deducted from your Acumen account (unless paid by your employer).

Entitlement to insurance cover may be affected by the terms relating to eligibility for cover, cancelling insurance cover and the applicable conditions and exclusions of Acumen’s insurance cover.

If you make an insurance claim, we and the insurer will determine whether you are entitled to be paid an insurance benefit based on the terms of the relevant policy, the trust deed rules and the law.

You should read the important information about insurance cover, the premiums and eligibility for, cancellation of, conditions and exclusions of insurance cover, before making a decision. Go to the ‘Acumen Member Guide’ available in MemberAccess at rest.com.au

The material relating to insurance in your super may change between the time when you read this Statement and the day when you acquire the product.

Keep your insurance switched on

Under the government’s Protecting Your Super package starting on 1 July 2019, your insurance will ‘switch off’ if there’s no contribution to your super for 16 months and you don’t elect to keep your insurance.

So if you stop working, or move jobs, it’s important to keep in contact with us so your Rest insurance keeps you covered.

9. How to open an account

1. Your employer will open the account for you. You will receive a welcome pack soon afterwards. If we have your electronic contact details such as your email address or mobile number, we will send your annual statement and other important information about your account to that address or mobile. If you would prefer us to send you this information by mail, you can let us know in MemberAccess or by calling us.

2. Read this PDS and the other important information referred to in this PDS.

3. Complete the ‘Application to make an investment choice’ form available from rest.com.au/forms and return the form to either your employer or Acumen.

4. Consider making a beneficiary nomination. You can make non-binding nominations in MemberAccess. To make a binding nomination, please complete the ‘Nomination of beneficiary’ form available at rest.com.au/forms

5. You or your employer can then start to make regular and/or ad hoc contributions into your account.

6. Once you have your member number, login to MemberAccess at rest.com.au to review your options, such as update your personal details, view your transaction history, annual statements and more.

Cooling-off period

Even though as a member of Acumen you do not have any cooling off rights, you can still rollover your superannuation to another fund at any time. However, you are required to maintain a minimum account balance of $1,000 where you have performed a partial rollover.

Concerns and complaints

If you have a concern, please contact us straight away to see if we can assist. You can make a formal complaint to Rest online (via ‘Contact Us’ on our website), by letter or by phone, noting that you wish to ‘lodge a complaint’. Visit rest.com.au/Contact-Us/Concerns-and-Complaints for further details.

Your privacy

Your privacy is important to us. You can learn more about how we collect and look after your personal information, and who we share it with, in Rest’s Privacy Collection Statement available at rest.com.au/Privacy-Policy
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